

GateGuard

SI Partner Deck 2026

Smart ANPR-Based Vehicle Access Control

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Stellarview

Seamless Vision. Stellar Insights.

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- Meet minimum sales criteria
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About Stellarview

Stellarview is a computer vision and AI company delivering next-generation video analytics for traffic enforcement, smart infrastructure, and access control. We help cities and enterprises harness the power of AI at the edge — turning every camera into a source of insight and action.

25,000+

AI Camera
Deployments

98%

ANPR
Accuracy

1,000+

Locations
in Pune

10L+

Vehicles Monitored
Daily

Core Capabilities

Computer Vision Engineering

Edge AI Deployment

Hardware Assembly

AI-Powered Enforcement

OEM Manufacturing

Vision & Mission



Our Vision



Our Mission

Achievements & Certifications



NASSCOM Emerge 50
Winner



Maruti Suzuki Accelerator
Cohort 9 Winner



Silicon Valley AI Summit
Presenter 2021 & 2023

Certifications



National Automotive Test Tracks

Radar up to 230 KMPH
Vision up to 180 KMPH

Trusted By Industry Leaders

Our clients span national highways, smart cities, defense, real estate, and enterprise sectors



GateGuard

AI-Powered ANPR Vehicle Access Control

GateGuard is an AI-powered Automatic Number Plate Recognition (ANPR) system designed for vehicle monitoring and secure access control. It automates entry/exit management, recognizing number plates and granting automatic access to pre-registered vehicles while maintaining a secure log of all vehicles with evidence images.

How It Works

<0.04s Detection Speed

98% 4W Accuracy

94% 2W Accuracy

24/7 Operation



Vehicle
Approaches Gate



ANPR Reads
Number Plate



System Verifies
Authorization



Barrier Opens
Automatically

GateGuard - Key Features



High-Accuracy ANPR

98% for 4-wheelers, 94% for 2-wheelers.
Reads all Indian plate types including fancy, HSRP, and non-standard plates.



Instant Detection

Number plate recognition in under 0.04 seconds — near-zero wait time at gates.



Seamless Integrations

Works with MyGate, Anacity, Adda, and parking management systems via open API.



Real-Time Dashboard (GG Connect)

Live monitoring, analytics, configurable alerts, and auto-generated daily PDF reports.



Evidence Logging

Every entry/exit captured with plate image, timestamp, vehicle details, and direction.



Barrier & Gate Control

Integrates with boom barriers, sliding gates, swing gates, and signaling lights.

GateGuard - Verticals & Use Cases



Residential

Example: Gated housing societies, High rise apartment complexes, luxury villa communities, Township developments

Boom barrier control, evidence capture (2W & 4W), MyGate/Anacity integration, daily reports, blacklisted vehicle alerts



Industries/Logistics

Example: Manufacturing Plants, Warehouses, Distribution Centers, Logistics Hubs, SEZ Industrial zones

ERP (Salesforce) integration, transporter blacklisting, TAT analysis, weighbridge integration, gate-wise reports



Commercial/Office

Example: IT parks, Corporate Headquarters, Business parks, Co working spaces, SEZ office Campuses

Employee vehicle ANPR entry, boom/sliding/swing gate integration, overstay & blacklist alerts, visitor logging



Retail/Malls

Example: Shopping Malls, Hypermarkets, Retail complexes, Entertainment centers, Mixed use developments.

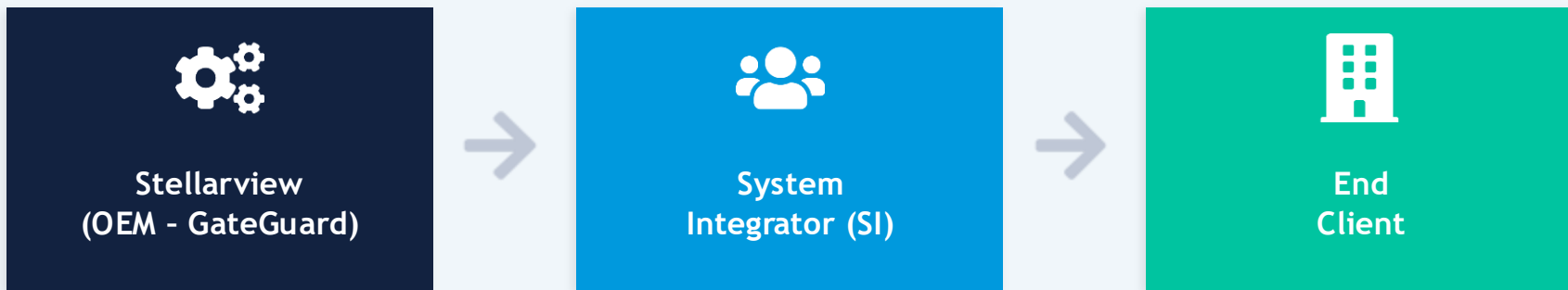
PMS integration, vehicle classification for revenue calculation, evidence capture, daily reporting

Deployment References

1,000+ locations | 5,50,000+ vehicles authorized | 4,50,000+ unauthorized logged | 10,00,000+ monitored daily

Residential	Commercial/Office	Industries/Logistics	Retails /Malls
Viviera Raheja, Mumbai (15)	SKF, Pune (2)	IRB Kota Toll, Rajasthan (12)	R-City Mall, Mumbai (20)
Prestige Group, Bengaluru (8)	Symbiosis, Pune (2)	Borkhedi Toll, Maharashtra (10)	Abhiruchi Mall, Pune (4)
Nyati Builders, Pune (8)	JBM EVs, Delhi (4)	NBP Toll, Maharashtra (10)	
Brahma Avenue (8)	Taj Airport, Bengaluru (2)	Valavandankottai Toll, TN (12)	
Hiranandani (3)	Simbholi Distillery (4)	ADM Group, Chakan (4)	
PBEL City, Hyderabad (3)		Fanuc, Bengaluru (2)	
Splendor Group, Haryana (6)		ITC, Bhubaneswar (2)	

Go-To-Market Model

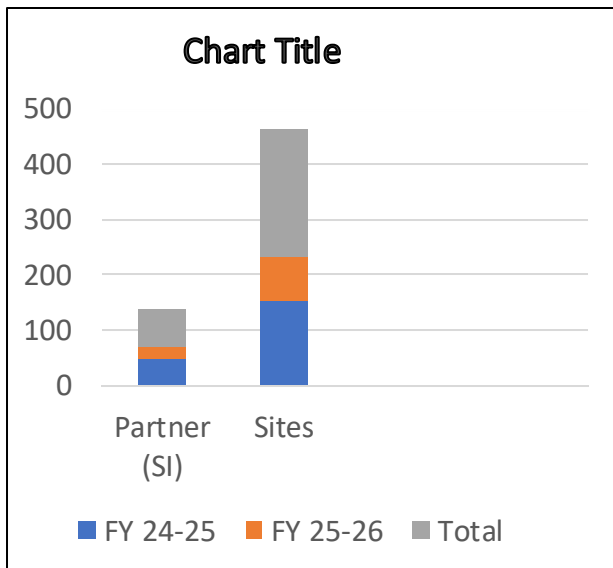


Technology Partners

MyGate
Residential & Non-Residential

Anacity
Residential & Non-Residential

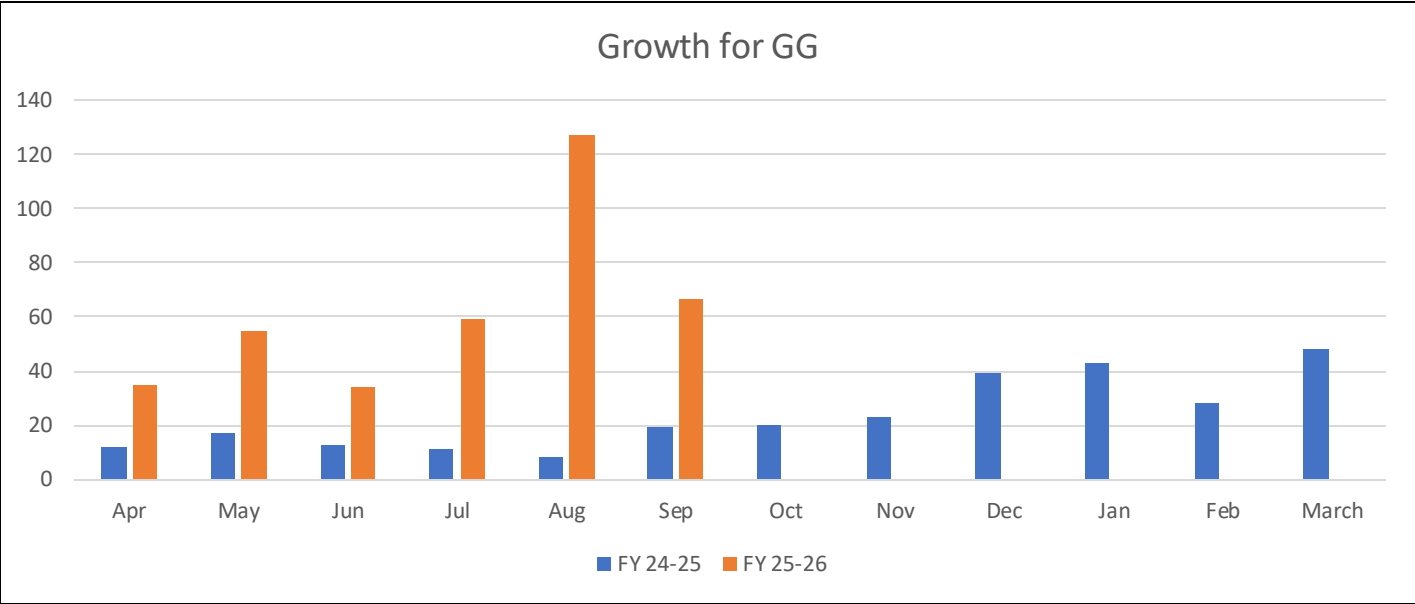
Growth for SI's



	FY 24-25	FY 25-26	Total
Partner (SI)	49	20	69
Sites	151	81	232

GateGuard Sales Performance

Year-over-Year Comparison: FY 24-25 vs FY 25-26



	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	March
FY 24-25	12	17	13	11	8	19	20	23	39	43	28	48
FY 25-26	35	55	34	59	127	67	62	78	102	110	107	

Business Opportunity - Market Size

India Access Control Market

₹81.8B → ₹243.6B

2024 → 2033

12.2% CAGR

Global ANPR Market

\$993M → \$2.27B

2025 → 2035

8.6% CAGR

India Residential Real Estate

\$399B → \$639B

2025 → 2030

9.9% CAGR

The convergence of urbanization, smart city mandates, and security concerns is creating a massive addressable market for ANPR-based access control. Gated communities, commercial complexes, and industrial campuses are rapidly adopting AI-powered gate solutions over legacy RFID systems.

Why GateGuard - ANPR vs RFID

Feature	GateGuard ANPR	RFID System
Accuracy	95-98%	95-97%
Bike Support	✓ Full Support	Tags get damaged easily
Data Upload	Easy Excel Upload	Logistical nightmare
Visitor Logs	✓ Complete with images	Manual visitor logging
Dashboard	✓ Full Analytics	✗ Not Available
Evidence Images	✓ All vehicles captured	✗ No provision
Scalability	Unlimited vehicles	500+ tags per vehicle — complex

GateGuard eliminates operational overhead while providing superior security and analytics

Growth Drivers



Rapid Urbanization

India's urban population expected to exceed 600M by 2031. Surge in gated communities, integrated townships, and premium housing.



Smart City Mandates

1,130+ smart city projects worth \$26B+. Government push for AI-powered surveillance and access control.



Security Concerns

Rising demand for automated, tamper-proof access systems. Evidence-based logging for audit trails.



RFID Fatigue

Tag distribution logistics, bike tag damage, zero analytics. Societies & enterprises actively seeking ANPR alternatives.



Real Estate Boom

Residential market growing at 9.9% CAGR. Premium & mid-segment housing prioritizing smart tech amenities.



Regulatory Push

RERA mandates, NHAI digitization, government emphasis on vehicle tracking and compliance infrastructure.

GateGuard SI Targets

Target segments for System Integrator partners across residential and non-residential verticals



Residential Segment

- Gated communities & townships
- Premium apartments & villas
- Housing societies (100+ units)
- Builder & developer partnerships
- MyGate / Anacity / Adda societies



Non-Residential Segment

- Corporate offices & IT parks
- Shopping malls & retail complexes
- Hospitals & educational campuses
- Manufacturing & logistics hubs
- Toll plazas & highways

Benefits to SI Partners



Attractive Margins

Volume-based pricing with healthy margins. Higher volumes unlock better per-unit pricing for improved profitability.



Regular Training

Periodic product training, certification programs, and technical workshops for your sales and installation teams.



Sales Enablement

Dedicated marketing collateral, demo kits, co-branded materials, and lead sharing from Stellarview's pipeline.



Product Support

Remote + on-site support, firmware updates, and a dedicated SPOC for quick issue resolution.

Volume-Based Pricing & Margins

Partner pricing structure — volume discounts available for bulk orders

Order Size	Partner Price/ Camera	Minimum Order Value	Notes
Standard	₹45,000	-	Base partner pricing for individual units
Bulk (25units or more)	₹43,000	₹50,000	₹2,000 discount per camera on orders of 25+
Gold	Custom	Contact Us	Special pricing for orders exceeding 25 units

Note: Exact pricing and margins are confidential and shared during the partner agreement process. Tiers are based on quarterly order volumes. Contact us for a detailed pricing discussion.

Success Stories

“

It has been a fantastic experience, residents didn't have to participate a lot, and didn't need to install anything on the vehicle. The deployment of this technology was effortless.

— Residential Society, Pune

“

As a System Integrator, I've been thoroughly impressed with Recon's performance and the outstanding support from their OEM team. Their commitment to quality and efficiency has significantly enhanced our project outcomes.

— System Integrator Partner

116+ hrs

Saved per vehicle/year

19 sec

Saved per entry

291 days

Community time
saved/year

5-Step Onboarding Process



Let's Build Together

Partner with Stellarview to bring AI-powered access control to your clients



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